**Carrie Nazzaro, JD**

**Senior Advisor**

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Carrie has more than 15 years of experience and legal expertise in healthcare strategy and operations, enterprise real estate portfolio management, contract negotiation and procurement, and the development and implementation of cross-functional workflows. As an attorney, Carrie has worked with multiple renowned organizations throughout her career and served as a legal and regulatory subject-matter expert. As a Senior Advisor with TrustWorks, Carrie provides consultative and advisory services to clients including, but not limited to: conducting due diligence and leading negotiations for various transactions, including joint ventures and mergers/acquisitions; developing and implementing scalable processes to promote improved user experience and increased efficiency; and supporting the implementation of high-performing governance models, among other services.

Prior to joining TrustWorks, Carrie served as Contracts Manager and operations leader with Intuitive Surgical, Inc., a high-growth medical device company with $891M annual spend. In this role, Carrie drafted, negotiated and executed 100+ commercial procurement contracts per quarter in the areas of HR, IT, Marketing, Finance, R&D, and General Services, among other focus areas. Carrie regularly consulted with executive leadership regarding contracting strategy, key deal terms, vendor management, and pipeline portfolio planning.

Prior to this, Carrie served as Senior Project Manager, Real Estate, for Stanford Health Care. Carrie managed the enterprise-wide real estate portfolio and ensured timely decisions and deal executions for 50+ clinic/office locations, totaling more than 500K square feet. As part of her role, she conducted long-range planning, feasibility studies, and strategic site selection and partnered with key stakeholders across a highly matrixed organization to develop and present business cases for C-Suite and Board of Director approvals. During her tenure, Carrie became the go-to subject-matter expert for real estate procedures and created guidelines and cross-functional workflows to streamline due diligence and improve transaction leverage.

Early in her career, Carrie served as a Paralegal in the Real Estate practice at Goodwin Proctor, LLP.

Carrie received her bachelor of arts with a major in economics from Middlebury College and earned her doctor of jurisprudence with a concentration in law and health sciences from University of California, Hastings College of Law.